

Service Agreements

Optimize your instrument's performance and minimize unexpected downtime



What is the real cost of unmaintained laboratory equipment?

Can you afford for your instrument to be out of action?

Unexpected downtime
Unbudgeted repair costs
Shorter equipment life
Unreliable results

From service agreements to one-off support, we take care of your instrument during its full life cycle. This helps you concentrate on achieving your goals.



Protect your investment, with uninterrupted performance and priority support

Your H.E.L equipment is covered by a standard 12-month warranty. Beyond the first year of ownership, we offer three Service Agreement options to suit your needs and budget.

The benefits of a Service Agreement include:

- Minimized downtime and unexpected loss of productivity
- Maximized equipment lifetime and return on investment
- Priority onsite and remote support over non-contract customers
- Instrument calibration to optimize and maintain performance and accuracy
- More control over your Service and Maintenance cost
- · Discounts on selected additional services or parts

Three Service Agreement Options:









Three levels of cover to suit your needs and budget



Preventative

Designed to give your system an annual service visit, and to ensure correct operation and calibration of sensors whilst checking for any wear and tear to the system.



Advanced

Building on the Preventative Agreement, this level of cover is for users who require the additional security of emergency cover on top of an annual preventative maintenance.



Premium

For critical operations when downtime is NOT an option. This comprehensive service package includes all aspects of service and maintenance for full cost management.

| | Preventative Agreement | Advanced Agreement | Premium Agreement |
|--|---------------------------------------|------------------------|-----------------------|
| Full Preventative Maintenance (PM)* | 1 per year | 1 per year | 1 per year |
| Priority support over non-contract customers | ✓ | ✓ | ~ |
| Emergency breakdown (Repair) visits | X 10% discount (travel & labor) | ✓ 1 per year | ✓ Unlimited |
| Parts on repairs | 10% discount | 15% discount | ~ |
| Discount on other spares and consumables | 5% | 10% | 20% |
| Discount on additional PM visits | 10% | 15% | 20% |
| Control Software version updates | 10% discount | 15% discount | ~ |
| Remote software support | 4 hours | 6 hours | Unlimited |
| Remote access assistance | 4 hours | 6 hours | Unlimited |
| Discount on training | 10% | 15% | 20% |

^{*} Includes travel and labor costs, instrument calibration, performance verification and PM kit, as required

Preventative Maintenance

All three levels of Service Agreement include a Preventative Maintenance (PM) visit.

Periodic preventative maintenance is at the core of our service agreements and ensures your instrument is running optimally and reliably.

What happens during a PM visit?

- · Detailed visual inspection
- · Instrument calibration
- Replacement of consumables such as seals, gaskets and filters where applicable
- · Utility connection checks
- · Communication checks software and hardware
- · Functional and operational testing
- · Full visit report, including necessary adjustments



Extended Warranty

If your instrument is still under its standard 12-month warranty, you can add an extra year of warranty coverage to help keep your lab up and running.

The H.E.L extended warranty offers the same benefits as the standard warranty: priority support, coverage for all required onsite warranty visits (including parts required for repair), unlimited remote support and software version updates.

| Priority support over non-contract customers | ~ | |
|--|-----------|--|
| Warranty repair visits | ✓ | |
| Parts on warranty repairs | ✓ | |
| Control Software version updates | ✓ | |
| Remote software support | Unlimited | |
| Remote access assistance | Unlimited | |

Purchased once within the standard warranty period. Valid for one year following the standard warranty period.



labCONSOL®

Bringing effortless efficiency to your laboratory automation

Built around the next generation of the proven WinISO software engine and introduces new features that enable scientists to improve laboratory efficiency and boost productivity.

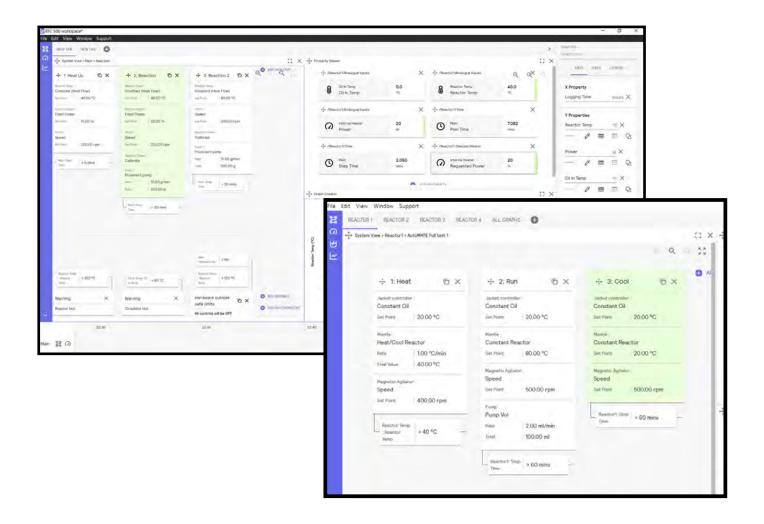
Designed around the user experience, labCONSOL® combines:

- · advanced real-time data display
- automated monitoring of experiment completion and failure states
- rapid data capture modes

across single or multiple parallel reaction systems.

Enabling researchers to quickly and accurately track how an experiment is proceeding, focusing on the most critical aspects, avoiding unnecessary repeated lab work, which can be both costly and time-consuming.





Better user experience - increased productivity

- · New intuitive design means less training time required
- Creating new plans/recipes is now simplified. labCONSOL® will also provide hints and tips along the way to prevent errors.
- · New plans can be created while an existing experiment is running

Fully configurable workspace - improved efficiency by displaying the info you need

· No swapping between windows required; configure the workspace to suit you.

Improved data-logging and graphing functionality

- · New SQL database for file management no risk of data loss from any experiment
- Improved graphing performance view entire experiment on a single graph

Invest for the future - benefit from additional features and functionality

- · Free software upgrades during the warranty period of your equipment
- · Can be extended with a Premium Agreement or Extended Warranty

Powerful software

- · One piece of software to support the full range of H.E.L equipment
- · Powerful and flexible code base combined with intuitive and user-friendly design

For more information, and how to request an upgrade, visit https://helgroup.com/products/labconsol/ or speak to your local H.E.L representative





About H.E.L Group

H.E.L Group's mission is to work together with chemistry, safety and biotechnology experts to engineer and unleash the full potential of the scientific community. To this end, H.E.L develops and manufactures innovative scientific instruments and software designed to optimize the efficiency, safety and productivity of key processes in chemistry and biology applications.

The H.E.L team includes highly skilled process and software engineers, based at their extensive research and manufacturing facilities in the UK, as well as sales and support offices around the world.

H.E.L has a long history of solving complex challenges for customers. For more than 30 years the company has worked with businesses and laboratories globally, providing proprietary automated solutions for the pharma, biotechnology, chemical, battery and petrochemical sectors. H.E.L is accredited with ISO 9001: 2015 and ISO 14001: 2015.

- With a strong focus on the customer, our service and support enables our customers to keep working efficiently
- Our wide range of customizable products put the customer at the heart of what we do, with solutions designed around their needs



H.E.L Group

UK - London US - New Jersey China - Beijing

India - Mumbai

e: sales@helgroup.com e: sales@helgroup.com

e: info@helchina.com

e: info@helindia.com

t: +44 208 7360 640

t: +1 609 912 1551

t: +86 10 8210 1033

t: +44 208 7360 640

For a complete listing of all global contacts, visit www.helgroup.com/contact/

